

Index

- 2** - New Members
- Chamber Board & Staff
- 3** - HR One: Did You Know?
- The State Report
- 4** - Whiting's 100 Year Anniversary
- 5** - Leadership Cayuga
- 2010 Business Leader: Bass Pro
- 6** - Member News
- 7** - Ambassadors Corner
- 8** - IGNITE
- Art @ The Chamber
- Phyllis Goldman Luncheon
- 10** - 101st Annual Dinner Pictures
- 11** - Upcoming Events
- BAF: Dickman Farms
- Message to New Members
- 12** - Save the Date!

Cayuga County Chamber of Commerce 101st Annual Dinner



Bursting on the scene through the kitchen doors, **The Calamari Sisters** spiced up evening!

A lively evening full of excitement and inspiration....

On Wednesday, October 20, 2010 nearly 300 Chamber members and community leaders came to the Holiday Inn for the Cayuga County Chamber's 101st Annual Dinner.

Mike Chamberlain, Executive Director and **Ed Sayles**, Artistic Director of the Musical Theatre Festival shared the story of how the Musical Theatre Festival developed and the direction its headed with Chamber members and community leaders.

The festival will host eight shows a week that run everyday in downtown Auburn. The first summer, the show will run in two venues: the Auburn Public Theater on Genesee Street and the Carriage House Theater behind the Cayuga Museum. The festival will continue their season at the Merry-Go-Round Playhouse on Owasco Lake as well. In 2013, the Musical Theatre Festival will add the fourth venue of a 300 seat education and performing arts center owned by Cayuga Community College. The venue will be located where the Kalet building stands today on State Street. The goal of the festival is to build a major state of the art theater in Auburn.

The Master of Ceremonies of the Annual Dinner were **the Calamari Sisters**. The Auburn Public Theater will host a summer production of "Cooking with the Calamari Sisters" produced by the Merry-Go-Round Playhouse. This will give Auburn it's first look at what the Musical Theater Festival will offer

The Chamber was proud to have Keynote Speaker **Lauren Dixon**, Founder and CEO of Dixon Schwabl, Inc. speak at this year's Annual Dinner.

As chief executive officer of **Dixon Schwabl**, Lauren Dixon leads 92 employees overseeing nearly 150 local, regional and national accounts with capitalized billings of \$143 million. Lauren was named Rochester's Small Business Person of the Year in 2001, the Ernst & Young Communicator of the Year in 2003, and she received a Rochester Business Ethics Award in that same year. She is a graduate of Kent State University, and began her career as a television news anchor and co-host of Westinghouse's nationally syndicated program *PM Magazine*.



Facebook



Twitter

Our Mission: To provide progressive leadership and serve as an advocate for the business community, focusing on nurturing prosperity and enhancing the quality of life for our members and the residents of Cayuga County.

Welcome New Chamber Members!

Auburn Assembly of God

Joshua Czyz
3141 E. Genesee Street
Auburn, NY 13021
(315) 252-1024
www.auburnag.com
Not for Profit

Auburn Leathercrafters

Anita Dungey
42 Washington Street
Auburn, NY 13021
(315) 252-4107
www.auburndirect.com
Corporation

Clean Start Systems, LLC

Robert J. Blount
P.O. box 373
Auburn, NY 13021
(315) 258-8037
www.cleanstartsystems.com
Janitorial Commercial Cleaning

Finger Lakes Natural Oils Seneca BioEnergy

Michael Coia
500 Technology Farm Drive
Geneva, NY 14456
www.senecabioenergy.com
Manufacturer

Moro's Table

Edward & Beth Moro
1 East Genesee Street
Auburn, NY 13021
(315) 282-7772
www.morostable.com
Restaurants

Nancy Edwards & Associates LLC

32 West Genesee Street
Auburn, NY 13021
(315) 277-6063
www.nancyedwardsllc.com
Educational Consultant

The Sign Guys

Tom Shayler
67 Franklin Street
Auburn, NY 13021
(315) 253-4276
Advertising

2010 Chamber Board of Directors

J.D. Pabis	Chair Auburn Enlarged City School District
Liz Werner	First Vice Chair Unity House of Cayuga County
Elaine Buffington	Treasurer and Corporate Secretary Buffington & Hoatland CPA's, PLLC
Mike Oropallo	Legal Counsel Hiscock & Barclay, LLC
Elizabeth Hoey	Immediate Past Chair McQuay International
Charles Bouley, Jr.	Bouley Associates, Inc.
Kelly Buck	Unity House of Cayuga County
Sue Edinger	Aurora Inn, Inc.
Richard Elliott	Beardsley Design Associates
Kevin Ellis	Cayuga Marketing, LLC
Tom Filiak	Auburn Memorial Hospital
Hilary Ford	Mack Studio Displays, Inc.
Edward Galka	O. Mustad & Sons
Mike Gordon	Falcon Realty, U.S.A.
Sheli Graney	Auburn Internal Medicine
Daniel Larson	Cayuga Community College
Dan Soules	Grant Avenue Development
William Speck	Cayuga-Onondaga BOCES
David Tehan	Karpinski, Stapleton, Galbato & Tehan
Nancy Thomas	First Niagara

Chamber Staff:

Andrew Fish	Executive Director
Amy Fuller	Finance Coordinator
Ginny Kent	Leadership Cayuga/ Membership Coordinator



Did You Know...



A new state regulation affecting the construction industry* will become effective on October 26, 2010?

Overview of the Fair Play Act

According to the New York State Department of Labor, up to 15% of the individuals working in the state's construction industry* may be misclassified as independent contractors when they are actually employees. The New York State Construction Industry Fair Play Act (labor regulation Article 25-B) was recently enacted in an effort to reduce the number of individuals who are misclassified.

The Department of Labor has indicated that it will presume that any individual working for a contractor in the construction industry is an employee unless the individual meets all of the criteria described below to be classified as either a "separate business entity" or an "independent contractor."

Notice Provisions

The Fair Play Act requires construction industry contractors to display a poster describing employees' rights under the Act in a prominent and accessible place at the job site(s) where the construction is performed. The Department of Labor is responsible for developing this poster, which HR One will provide to our clients in the construction industry when it becomes available.

Violations

A contractor who willfully misclassifies an employee as an independent contractor will be subject to a civil penalty of up to \$2,500 per misclassified employee and either imprisonment for not more than 30 days or a criminal fine not to exceed \$25,000. Subsequent violations within a five-year period will result in a civil penalty of up to \$5,000 per misclassified employee and either imprisonment for not more than 60 days or a criminal fine not to exceed \$50,000. Failure to display the required poster can result in a civil penalty of up to \$1,500 for the first violation and up to \$5,000 for any subsequent violations within a five-year period.

*The Act defines construction as "constructing, reconstructing, altering, maintaining, moving, rehabilitating, repairing, renovating or demolition of any building, structure, or improvement, or relating to the excavation of or other development or improvement to land."

As a Chamber member you are entitled to
3 FREE consultant calls per year at
HR One's Human Resource Hot Line at
1-800-457-8829

Governor Announces Business-Focused Website

Governor David Paterson recently joined with statewide business leaders to announce the launch of First New York, an innovative business-focused website geared toward companies expanding in or choosing to locate in New York State. The New York First website (www.NYfirst.NY.gov) houses economic development programs available in New York, searchable by type of assistance, size of business, MWBE status, industry, administering agency and more.

"New York First provides business people looking to create jobs in New York with a terrific resource. This gives them one place to find the information they need on State programs that can help them grow in New York," said Kenneth Adams, president and CEO of The Business Council of New York State, Inc.

New York First will serve as a portal for all statewide economic development programs. New York First features include a catalog of the State's business incentives, and a list of economic development resources by region.

For more information, visit www.nyfirst.ny.gov.



COMMUNITY CALENDAR DID YOU KNOW IT IS FREE TO POST YOUR EVENT??

Designed to promote all activities in Cayuga County this calendar can be used to gain maximum exposure while avoiding scheduling conflicts.

Simply go to the chamber website
www.cayugacountychamber.com and
click on **COMMUNITY CALENDAR**.

Whiting's Wallpaper and Paint Celebrates 100 Years in Business



The fourth generation of Whiting's to operate a wallpaper and paint store is celebrating its 100 year anniversary. The original store was built in downtown, 31 East Genesee Street, where it was a grain mill, bakery and meat market. In 1910, William Fred Whiting converted the business to sell retail paint. The early store was a success, and in the 1920's another Whiting's was opened in Rochester. Frank and Ted Whiting operated the Rochester and Auburn stores respectively until the Rochester store was closed in the 1930s. Frank's son Bill Whiting and grandson Peter Whiting have been the successors of the Auburn business, successfully transitioning from their downtown location to its present-day location on 45 N. Fulton Street. Success of the store is attributed to "enjoy[ing] what we're doing and plac[ing] a very strong emphasis on product knowledge and customer service," said Bill Whiting in an article in The Citizen. We congratulate Chamber member **Whiting Wallpaper and Paint** on this anniversary of their 100th year in business!





A Cayuga County Chamber of Commerce Program

Class Projects: Looking For A Few Good Ideas

An important component of Leadership Cayuga is the completion and public presentation of the Class Projects in late April. Work is conducted over four months in a professional climate that fosters the belief that community needs and challenges can be addressed by working collaboratively within a group and with others in the community. Class participants, working in teams, exercise research and networking skills in new and creative venues.

What issue or area of concern do you feel affects your organization, or the economic or social climate of Cayuga County? Would a project addressing this have the potential to have an impact on that issue?

Your idea may be borne of a local situation or may address the impact of a national or global event or trend in the community. Or, perhaps you may identify new question about something that has not yet been articulated. We are looking for topics that are neither too broad nor too narrow in scope, and that will be just as relevant in five or six months as they are today.

To submit an idea, or view past project titles, email leadership@cayugacountychamber.com for a list.

A New Event on the Horizon

Leadership Cayuga Alumni can look forward to a brand new event focused on you! - the 500+ participants of the program since its inception. Plans are underway to kick-off our first annual alumni reception in September of 2011.

Janice Sanders, Class of 1991, is chairing the planning committee.

Spaces Still Available for Class of 2011

We are building the class of 2011 and still have spaces available. Take this opportunity to identify a candidate to apply for the program, which runs from January to June. Full and partial sponsorships available. Call 252-7291.

Congratulations to 2010 Business Leader Awards - Business Leadership Over 50 Employees

Bass Pro Shops
PO Box 7010
1579 Clark Street Road
Auburn, NY 13022
Telephone: (315) 258-2700
Fax: (315) 255-9930



In 1971 young Johnny Morris, frustrated by the lack of tackle in local stores, rented a U-Haul trailer and took off across the country filling it with the newest premium fishing tackle he could find. Johnny started in the fishing business with eight feet of space in his dad's liquor store which became a popular stop-off place for local and out-of-state fishermen. In 1974, in response to this demand, he printed and mailed his first Bass Pro Shops catalog. Today, outdoor enthusiasts around the world look forward to opening the mail and getting their favorite Bass Pro Shops catalog. In 1978, Johnny introduced the first professionally rigged boat, motor and trailer fish-ready package, which revolutionized the marine industry. Huge boat showrooms are featured in every Bass Pro Shops store.

Bass Pro Shops today isn't just fishing. It is an outdoor retail leader in hunting, camping, nature gifts, outdoor cooking, apparel, and more. From that simple beginning, Bass Pro Shops has become one of America's premier outdoor retailers. Each store is unique and offers a truly unforgettable shopping experience - as close to the Great Outdoors as you can get indoors!

Bass Pro Shops Auburn opened in June of 2004 employing nearly 180 associates and is one of New York's largest outdoor stores and much more. As you enter through our huge wooden doors you are immediately surrounded by Adirondack lodge-style architecture complete with fireplace and rustic wildlife displays. The store also maintains a 22,000 gallon native New York fish aquarium where you can see the "Fish Feeding Frenzy" on Tuesdays, Thursdays and Saturdays at noon. Since those doors opened, we have had over 6,023,000 people come through them experiencing a unique shopping adventure.

Our mission statement is "To be the leading merchant of outdoor recreational products, inspiring people of all ages to love, enjoy and conserve the great outdoors." Our highly skilled associates help to make this happen daily through educating, entertaining and sharing the passions of kids and adults alike. We involve them in experiencing all the outdoors has to offer by teaching our next generation the conservation of our outdoor resources and more. Activities such as Santa's Wonderland gives families the chance to experience an old fashioned Christmas complete with crafts, games and even free pictures with Santa. We mirror this through out the year at many of our events which kids and parents seem to enjoy. We even with the help of Carpenter's Brook Fish hatchery, set up at various times of the year a full size pond stocked with trout for the whole family to try their hand at fishing. This only touches the surface of what we try to do. We also support many conservation groups and the United Way. As we grow as a company and a store we are ever reaching to find ways to get the whole family involved in experiences in the outdoors.

The Annual Business Leader Awards are presented in May. To see more about this year's winners or for nomination forms for the 2011 Business Leader Awards visit: www.cayugacountychamber.com or call (315) 252-7291

Member News



"TRY BEFORE YOU BUY TASTING"

Please join us Friday, November 19 from 3pm to 7pm at Auburn Discount Liquor to sample over 35 wines. Bottle and case discounts and additional savings with Mail-in-Rebates.
315-252-3747



Architecture, Engineering & Landscape Architecture, P.C.

Beardsley Design Associates Architecture, Engineering & Landscape Architecture, P.C. announced today that the 57,000 square foot Special Education Center designed for Wayne-Finger Lakes BOCES at their Williamson Campus has been awarded LEED certification established by the U.S. Green Building Council (USGBC). LEED® stands for Leadership in Energy & Environmental Design and is internationally viewed as the leading program for third-party verification of designs which reduce energy consumption, use water efficiently, decrease CO2 emissions, improve indoor environmental quality, and minimize impact on natural resources.
315-253-7301 www.beardsley.com



Christopher Columbus Fellowship Foundation

The Christopher Columbus Fellowship Foundation was one of only 15 organizations from around the country invited to bring a team to the White House to exhibit their innovation at the first-ever White House Science Fair on October 18. The Foundation chose its \$25,000 Christopher Columbus Awards middle school Grant winning team from Madison, Mississippi, to exhibit its invention. The team shook hands with President Obama and met Dr. Subra Suresh, the newly sworn-in Director of the National Science Foundation. They were also excited about meeting Jamie Hyneman and Adam Savage, the Myth Busters; as well as Bill Nye, the Science Guy and Dean Kamen, Founder of FIRST.
315-258-0090 www.columbusfdn.org



Inc. Magazine Unveils Its Fourth Annual Exclusive List of America's Fastest-Growing Private Companies—the Inc. 5000 *Inc.* magazine today ranked Finger Lakes Business Services, Inc. NO. 3292 on its fourth annual Inc. 5000, an exclusive ranking of the nation's fastest-growing private companies. Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, *Inc.* is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 712,647, *Inc.* provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology.
315-255-9125 x 225 www.callfias.com



ParenteBeard LLC (ParenteBeard), the Mid Atlantic's leading regional certified public accounting and business advisory firm, is ranked No. 19 in the 2011 edition of the Vault Guide to the Top 50 Accounting Firms. ParenteBeard is the Mid Atlantic's leading regional certified public accounting and business advisory firm with over 1,200 employees serving middle market and small business clients across the region. The firm is ranked among the Top 25 firms in the USA and is an independent member of Baker Tilly International.
315-471-2777 www.parentebeard.com



Quilts=Art=Quilts will officially open on Sunday, October 31 and be on view through Sunday, January 9, 2011. Special events include Walk-About Tour with Eugenia Barnes on Sunday, October 31 at 2pm, Director's Tour with Donna Lamb on Tuesday, November 2 at 2pm and Trunk Shows by regional quilters on Thursdays, November 4 & 11 and Sundays, November 21 - December 12 at 2pm. Admission to the exhibit is \$6 for adults. Art Center members and children under 12 are free. Special events are included with admission to quilt show.
315-255-1553 www.myartcenter.org



You and Your Guest are Invited to Attend An Evening Featuring Rodney Barber and Dave Guarino. Presenting Keeping Your Financial Focus in a Turbulent Market Dinner Will Be Served Courtesy of Woodmen of the World and Guardian Life Tuesday, December 7 [6:30 PM] LASCA'S Restaurant 252 Grant Avenue, Auburn, NY 13021 R.S.V.P. ~ Woodmen of the World ~
1-877-689-3314 www.woodmen.org

Want to see your company here?

Submit your business's news to us to be in the next edition of the Chamber Link. For more information, call the Chamber or email us at admin@cayugacountychamber.com



Ambassadors Corner

Business After Five: Fingerlakes Mall

On Wednesday, October 6, the **Fingerlakes Mall** welcomed Chamber members to their Business After Five event that was held in the former Pac Sun location. **Nicole Pooler Albright**, the newly appointed Marketing Director spoke about the new and exciting things happening at the mall such as the WAUB Sports Center and the Halloween Maze. She shared the upcoming events happening in the mall and spoke to Chamber members about the mall's leasing options.



Connie Reilly, Downtown Auburn B.I.D. and Nicole Pooler Albright, Fingerlakes Mall

Proud Chamber member **Springside Inn** catered the event. Guest were spoiled by delicious hors d' oeuvres and beverages.

Rick Hall, Owner of **The Can Kings** was the lucky winner of the Fingerlakes Mall door prize giveaway of a gift basket.

More information visit: **Fingerlakes Mall**
1579 Clark Street Road in Auburn
315-255-1188 ext. 304
www.fingerlakesmall.com

Ribbon Cutting for Skaneateles YMCA & Community Center

On Wednesday, October 6, 2010 at 11:00 a.m. the **Skaneateles YMCA & Community Center** held a Ribbon Cutting in celebration of the partnership of the **Skaneateles Recreation Charitable Trust** and the **Auburn YMCA-WEIU**.



Left to Right: Andrew Fish, Cayuga County Chamber Executive Director; Charlie Wallace, SRCT President; Laura Coburn, Auburn YMCA-WEIU President; Dorothea Hughes, Skaneateles YMCA & Community Center Assistant Executive Director; Kurt Kramer, Auburn YMCA-WEIU Chief Executive Officer; Susan Dove, Skaneateles Chamber of Commerce Executive Director.

Visit: **Skaneateles YMCA & Community Center**
97 State Street in Skaneateles
Call (315) 685-2266

Business @ Noon Cayuga Home for Children and Melanie's Catering

On Tuesday, October 26th, the **Cayuga Home for Children** hosted a Business At Noon event at their facility at 210 Osborne Street. **Melanie's Catering** co-hosted and provided traditional and meatless ziti casseroles, salad and dessert.

Cayuga Home has been serving children and families for over 150 years. While local residents are most familiar with their residential treatment program, the agency was also the first in New York State to implement multi-dimensional treatment foster care, and have achieved concrete, measurable results. As executive director Ed Hayes shared in his remarks to the guests, they offer six core programs that utilize empowering, strength-based methods to meet the changing needs of children and families here, and throughout the state.

The guests toured Cayuga Home's brand new gymnasium and game room. For the first time, children at Cayuga Home will have access to indoor recreation opportunities throughout the year. This will benefit the children and will serve to strengthen Cayuga Home's ability to impact the community.



Guests listen to Ed Hayes talk about Cayuga Home.

To learn more:
Cayuga Home for Children
(315) 253-5383 or info@cayugahome.org
www.cayugahome.org

To contact Melanie's Catering:
Melanie's Catering
(315) 497-0734
melaniescatering@yahoo.com

Treats and Trivia at



Tuesday November 9th
1612 Clark Street Rd Auburn, NY.
5:30 - TBD

.40 cent wings & Trivia night!
Meet & greet with fellow young professionals in Cayuga County.



I G N I T E

Invest • Grow • Network • Inspire • Teach • Empower

Art @ the Chamber

A photo/text exhibit presented by **NAMI (National Alliance on Mental Illness)** of Cayuga County will be on view at the Cayuga County Chamber of Commerce Nov. 1-30. "Nothing to Hide: Mental Illness in the Family" can be seen Mondays through Fridays from 9-5 in the Chamber Lobby at 26 South Street, Auburn.



This photo-text exhibit presents photographs taken by Gigi Kaeser and interviews conducted by Peggy Giles and Jean Beard with families whose lives are affected by schizophrenia, bipolar disorder, obsessive compulsive disorder, major depression, anxiety disorders and other brain disorders. The photos and text in this exhibit dispel harmful stereotypes, misconceptions and myths about mental illness. 'Nothing to Hide' gives people living with mental illness and their families an opportunity to demonstrate strength, courage, integrity and accomplishment in the face of adversity and stigma.

The Cayuga County Chamber of Commerce showcases displays by regional artists and groups each month. For more information call 315-253-5288 or e-mail wthussey@gmail.com.

Please Join the Cayuga County Chamber of Commerce as we present the 2010 Phyllis Goldman Encouragement Award Luncheon

Highland Park Golf Club

Monday, November 15
11:30 a.m-1:30 p.m.

Cost: \$30 includes donation to award fund

Honoring Award Recipient:

Cynthia Aikman, Cayuga County Legislator and Co Owner of **NorthStar Management**

Keynote Address: "Vs and Mentors"

Jane Fox, President and CEO, **Fox Auto Dealerships**

To register please call the Chamber at 315-252-7291 or email to admin@cayugacountychamber.com

Proud Sponsor





AUBURN
 • COMMUNITY •
Federal Credit Union

**Anyone In
 Cayuga County
 Can Join!**

**CREDIT UNION MEMBERSHIP IS A NO-COST BENEFIT
 THAT YOU CAN OFFER YOUR EMPLOYEES**

In today's marketplace companies are looking to attract and retain the best employees available. Benefits are a major concern to employees when they evaluate their employment situation. Why not enhance your benefits package by offering membership to Auburn Community FCU? Your organization will have another quality benefit to offer your employees at no cost to the organization, and employees will have access to a financial institution that they can put their trust in to treat them fairly. This means employees will spend less time worrying and complaining about the poor service other financial institutions may be offering them, and more time focusing on their work.

Auburn Community FCU will work with you to set up financial programs and services that will benefit your employees and the entire organization. We offer payroll solutions for your employees such as direct deposit and payroll deduction, loans, surcharge-free ATM access, and all of the benefits listed below.

Credit Union staff will be available to your organization to answer any questions that you may have, or to present information about the Credit Union at employee orientation or benefit fairs.

To take advantage of this offer, please contact Auburn Community FCU by calling 253-2934 & ask for Sam Scro.

Just take a look at a few of the services we have to offer you:

- **Free** Checking
- **Free** Online Banking & Bill Pay
- Visa Check Cards
- ATM Cards
- Savings, Money Markets & IRAs
- Certificates of Deposit
- Vehicle Loans
- Home Equity Loans and Lines of Credit
- Personal Loans
- Recreational Vehicle Loans



AUBURN
 • COMMUNITY •
Federal Credit Union

Main Branch
 65 Wright Circle • Auburn, NY 13021

Prospect Street Branch
 101 Prospect Street • Auburn, NY 13021

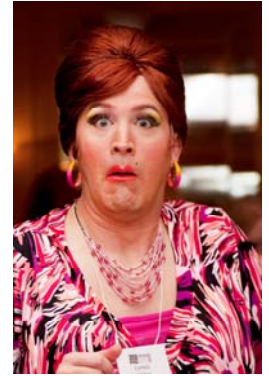
Business Hours
 Monday, Wednesday - Friday: 8:30 AM - 5:00 PM
 Tuesday: 9:00 AM - 5:00 PM

Phone Number
 (315) 253-2934

Web Site
www.auburnfcu.com

Auburn Community York FCU is a Community Chartered Federal Credit Union that has been serving Cayuga County since 1936. Anyone who LIVES, WORKS, WORSHIPS, or ATTENDS SCHOOL in Cayuga County is ELIGIBLE TO JOIN Auburn Community York FCU!

Pictures from the 101st Annual Dinner



Upcoming Events at Springside Inn:

Thanksgiving Dinner

Seatings at 12:00pm, 2:30pm, 5:00pm

Offering buffet or served family style dinner.

Annual Holiday Celebrations

Enjoy an evening of dinner and dancing!

December 10th & 11th: Rochester Brass and Electric

December 17th & 18th: The Blue Lights

Perfect for your annual Christmas get-together with your friends or your office holiday party!

Call us for reservations (315)252-7247

Upcoming Events

Phyllis Goldman Encouragement Award Luncheon

Highland Park Golf Club
3068 Franklin Street Road, Auburn
Monday, November 15, 2010
\$25; \$35 includes award & donation

Business After Five

Dickman Farms LLC
3 Archie Street, Auburn
Thursday, November 18, 2010
5:00 p.m. - 7:00 p.m.
\$5 Chamber members \$7 non-members

Cayuga County Chamber Holiday Celebration

Wednesday, December 1, 2010
Owasco County Club
6750 East Lake Road, Auburn
5:00 p.m. - 7:00 p.m.
FREE to members

Business @ Noon

Summit Automotive Group
Wednesday, December 8, 2010
Cayuga County Chamber, 36 South St, Auburn
11:30 a.m. - 1:30p.m.
\$5 Chamber members \$7 non-members

Business @ Noon

University Center at Cayuga Community College
Tuesday, January 11, 2011
Cayuga County Chamber, 36 South St, Auburn
11:30 a.m. - 1:30p.m.
\$5 Chamber members \$7 non-members

ATTENTION:

To all attendees of the 101st Annual Dinner. There are still raffle ticket items waiting to be claimed at the Cayuga County Chamber Office located on 36 South Street in Auburn... Please call the Chamber Office to claim your prize!!

Business After Five

Dickman Farms, LLC 3 Archie Street in Auburn

Join us in kicking off the 2010 Holiday Season at **Dickman Farms**. A beautiful holiday setting to relax, unwind and network with your peers. Enjoy ongoing how-to holiday décor demonstrations and tour the greenhouse production facility. Meet our designers and learn how you too can have fabulous holiday décor. Receive a special BAF (Bring A Friend) Holiday Shopping Pass and register to win door prizes!

Plus.... Holiday Wreath Silent Auction to benefit the Chamber of Commerce, bid on your favorite fragrant holiday wreath that was personally decorated by a member of the Chamber!

Wine Tasting by **King Ferry Winery**,
Catered by **Daut's Restaurant**.

Thursday, November 18, 2010
5:00 p.m. - 7:00p.m.
\$5 Chamber members \$7 non-members
Register Today.... Call the Chamber!

Message to Our New 2010 Chamber Members

Have you seen your company's web banner on our website? If not, you may have forgotten to submit it to us! You are eligible for three months of FREE banner advertising on our website as our "thank you" for joining. Don't delay—send it over today!

Check out your chamber member page: is the information correct? Does your company logo or photo appear on that page?

Does your company website tell your customers that you support *your* local Chamber of Commerce? That speaks volumes of your support to the community. The Chamber will send you the Cayuga County Chamber Accredited web sticker to upload onto your website.

Call the Chamber at 252-7291 to be sure you are taking advantage of your membership today!

Ginny Kent
Membership Coordinator

Save The Date!

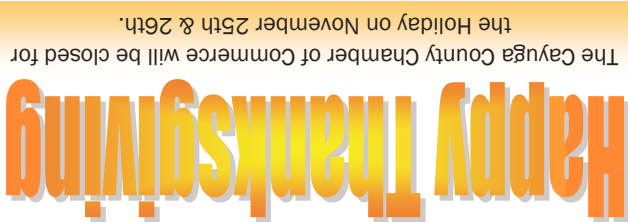
Chamber Holiday Celebration at Owasco Country Club



Wednesday, December 1, 2010
Owasco Country Club
6750 East Lake Road, Auburn
5:00 p.m. - 7:00 p.m.

Join the Chamber in celebrating the holidays and appreciating the support of our members. There will be wine tastings, food, and a cash bar. This event is FREE to our members.

Hope you can join us.
Please RSVP by November 29th.



Return Services Requested

www.cayugacountychamber.com

36 South Street
Auburn, NY 13021



PRESORTED
STANDARD
US POSTAGE PAID
AUBURN, NY
PERMIT #72